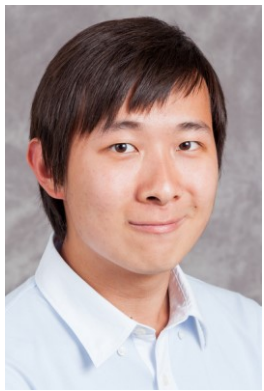


Automated Mechanism Design for Strategic Classification

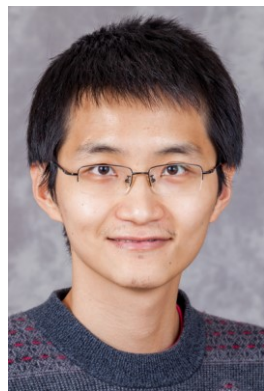
Vincent Conitzer, joint work with:



Hanrui Zhang
(Duke)



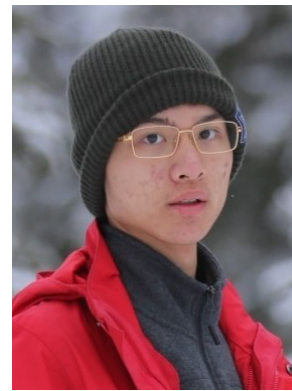
Andrew Kephart (Duke
→ Instacart)



Yu Cheng
(Duke → UIC)



Anilesh K.
Krishnaswamy
(Duke → Google)



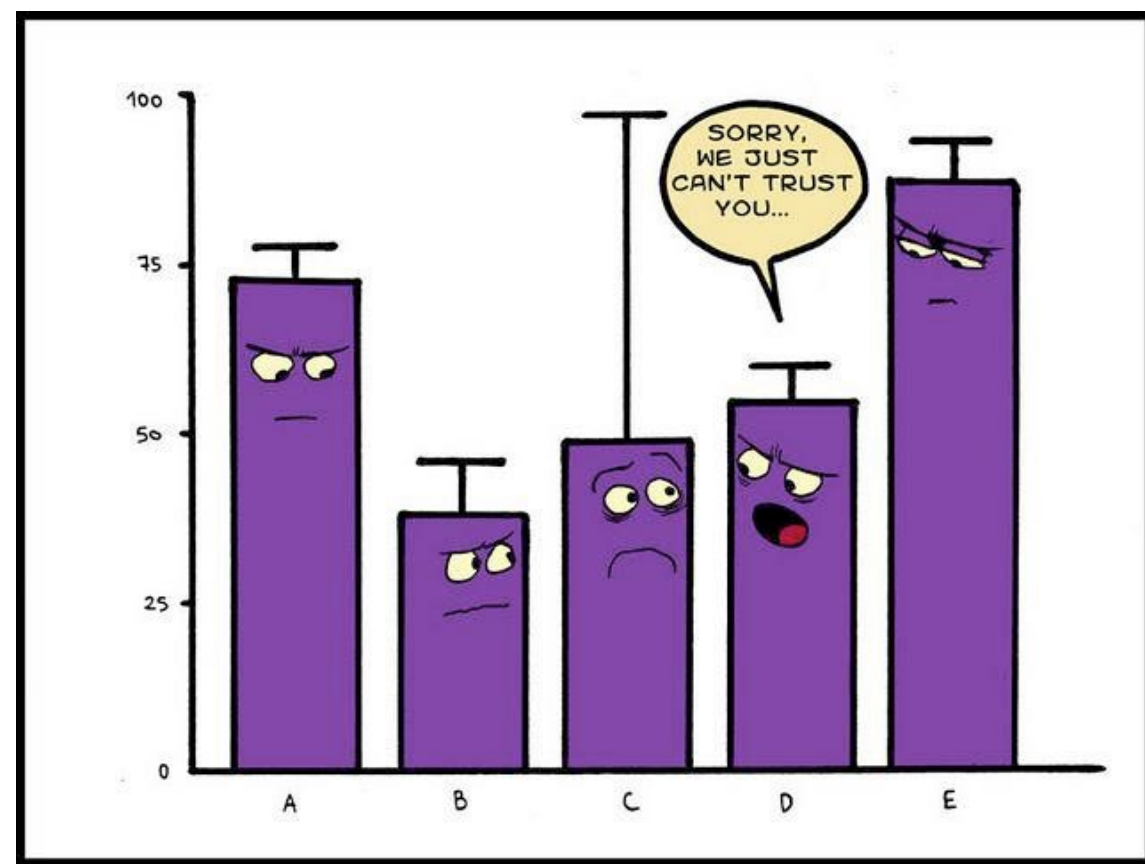
Haoming Li
(Duke → USC
PhD program)



David Rein
(Duke)



Duke
UNIVERSITY



AI / algorithms are making decisions about us!

- Will you get a **loan**?
- Will you get a **job**?
- Will you get a **date**?
- Will you get **out on bail**?



China's Tech Giants Charge Into Financial Services

Shareholding ratio | Meituan Dianping Food delivery | Didi | Xiaomi Smartphone-maker | JD.com E-commerce

Get started | Open in app

AI in Dating Apps: The Changing Face of Online Dating Industry

WIRED | BACKCHANNEL | BUSINESS | CULTURE | GEAR | IDEAS | SCIENCE | SECURITY | SIGN IN | SUBSCRIBE

TOM SIMONITE | BUSINESS | 02.19.2020 08:00 AM

In depth: Want a loan? China's tech giants are at your service

Algorithms Were Supposed to Fix the Bail System. They Haven't

A nonprofit group encouraged states to use mathematical formulas to try to eliminate racial inequities. Now it says the tools have no place in criminal justice.

Huge troves of user data prove invaluable for insurance, healthcare and other services

<https://asia.nikkei.com/Spotlight/Casimir/In-depth-Want-a-loan-China-s-tech-giants-are-at-your-service>

A photograph of a courtroom interior. The room features dark wood paneling on the walls and desks. An American flag stands in the center. There are several blue chairs and desks arranged in a semi-circle. The lighting is bright, and the overall atmosphere is formal.

PHOTOGRAPH: GUY CALI/GETTY IMAGES

Fund sales | Hegeng Chuancheng Fund Sales 90% | Du Xiaoman Financial

“How AI and big data helped China’s tech giants dominate consumer finance” [South China Morning Post, 11-26-2020]

In Ant’s case, the terms of the loan will be largely determined by Ant’s Zhima credit, a credit-scoring system based on a user’s digital footprint, including **records from payment systems and even whether he or she returned a shared power bank on time**. If a consumer is willing to offer more personal information, such as their **record of house purchases or even details of their professional LinkedIn profile**, he or she can potentially get a higher score at Zhima Credit.

[...]

“Birds of a feather flock together. Similar people usually have the same kind of risk – those correlations could include **whether they visit similar apps and websites, or receive similar calls**,” he said.

And tech companies currently gather more data on their users than almost any other industry – handing them a natural advantage.

“Artificial Intelligence in Payments: 1-second AI loan decisions” [PaymentGenes, 18-02-2020]

How Alibaba and Tencent feed data into loans?

PaymentGenes

Alibaba

Microbusinesses, farmers, and others using e-commerce

Tencent

Individuals

Records of smartphone-based payments

(transaction amounts, utility bills, etc.)

User IDs, registered profiles, and owned assets

Assessment of e-commerce transactions

Assessment of purpose of funds and references

(in case of farmers)

Record of calls and texts to confirm personal relations and guard against organized crime

AI decides on loan amounts, periods, and other terms

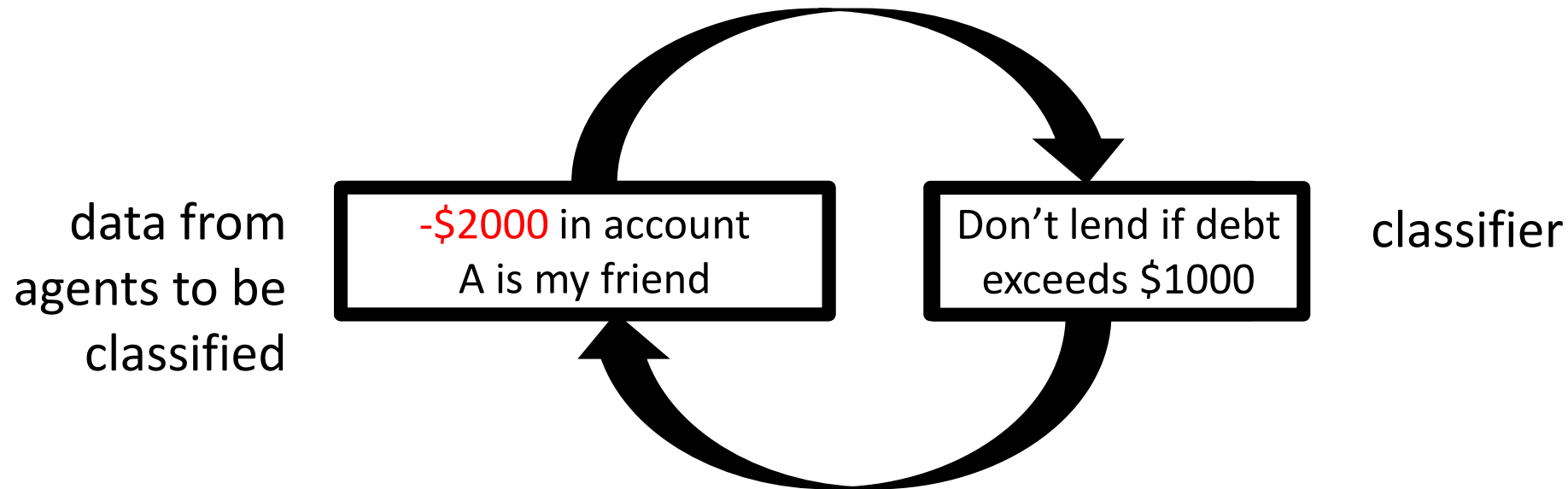
Some takeaways

- Some actions **change the underlying state of the world** (not the focus here)
- Some amount of **presenting the information differently** might be desirable
- There may be incentives to **lie**...
- ... but some lies would be **caught**

Classifying strategic agents

[Kephart & C. AAMAS 2015; Hardt, Megiddo, Papadimitriou, Wootters ITCS 2016; ...]

Data from agents is used to train classifier...

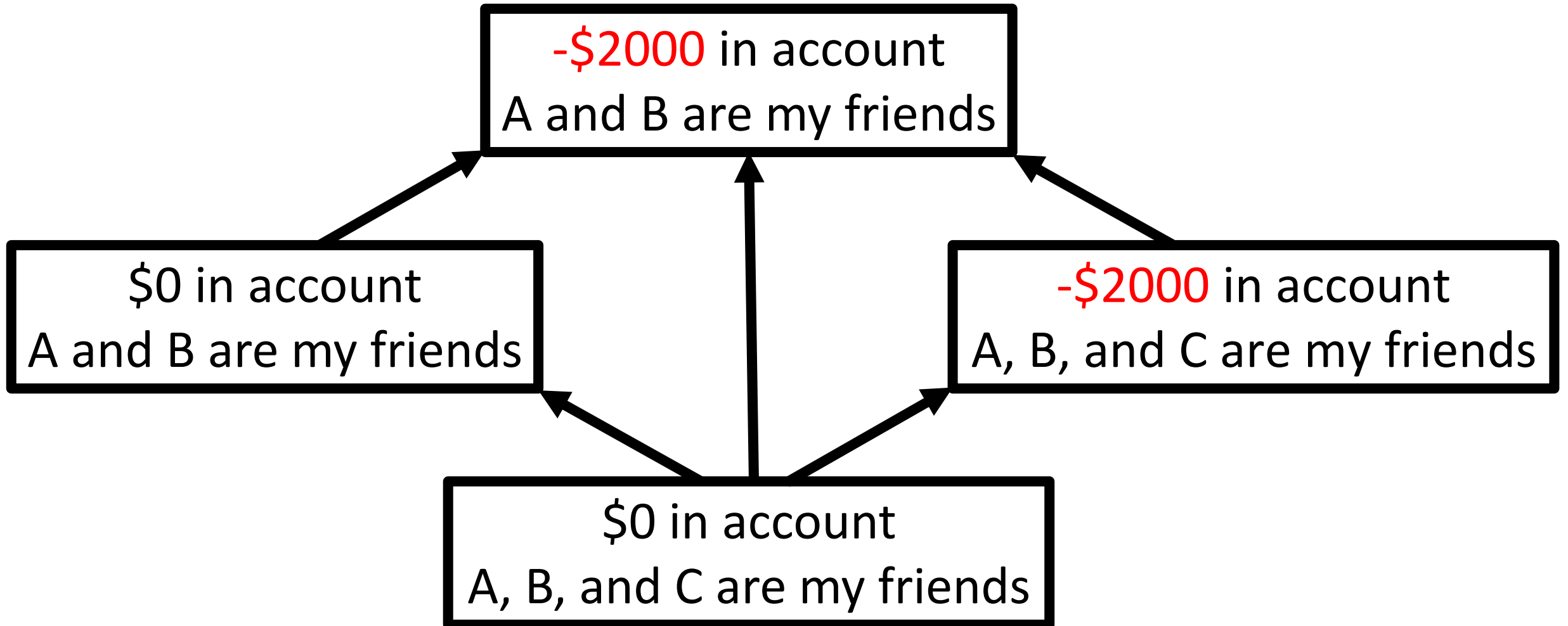


... but agents best-respond to the classifier in submitting data

setting is not just **adversarial** (zero-sum)

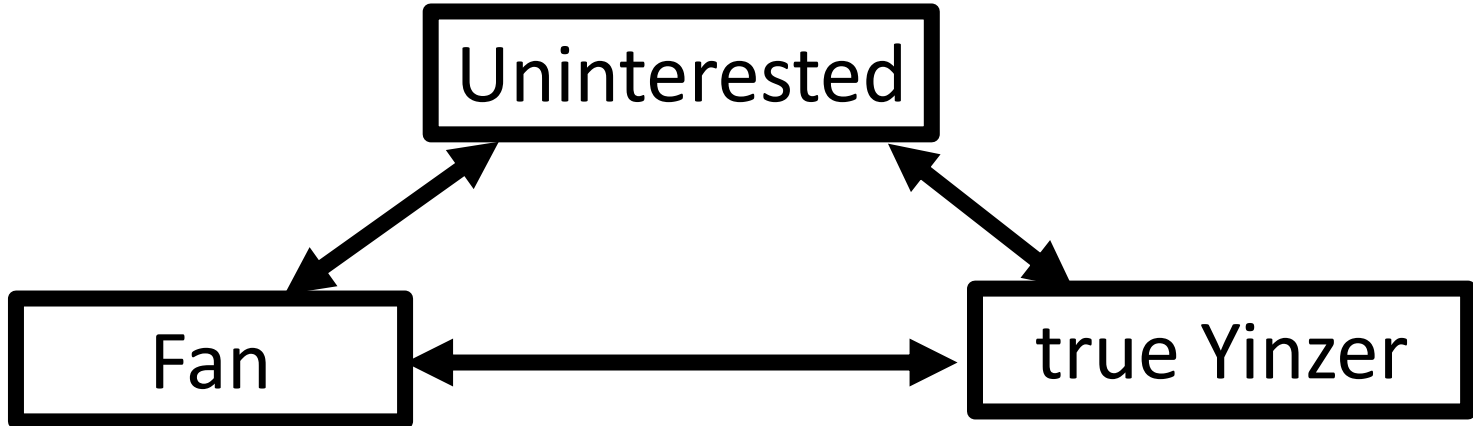
Models of (mis)reporting: direct revelation

Agent's **type** = feature values



Interlude: Mechanism design for traditional applications

Selling tickets to a Steelers game



- A mechanism:
- U gets N, pays 0
- F gets D, pays 50
- Y gets G, pays 300



Incentive compatible:
No type benefits from misreporting



from rateyourseats.com

Great

Decent

- Three allocations: Great seat, Decent seat, No seat
- $v_U(G)=v_U(D)=v_U(N)=0$
- $v_F(G)=200, v_F(D)=100, v_F(N)=0$
- $v_Y(G)=500, v_Y(D)=200, v_Y(N)=0$

Variants

	unlimited misreporting	partial verification / costly misreporting
identical preferences	trivial / can't do much	some classification settings
distinct preferences	traditional applications	other classification settings



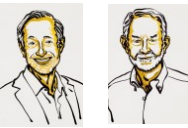
Nobel Prizes in Economics:
 2007 (mechanism design)!
 2012 (matching mechanisms)!
 2020 (auction mechanisms)!



Hurwicz, Maskin, Myerson



Roth, Shapley



Milgrom, Wilson



Mingyu Guo
 (Duke → U. Liverpool → U. Adelaide)



Angelina Vidali
 (Duke → U. Athens)



Troels Bjerre Lund (f. Sørensen)
 (Duke → ITU Copenhagen)



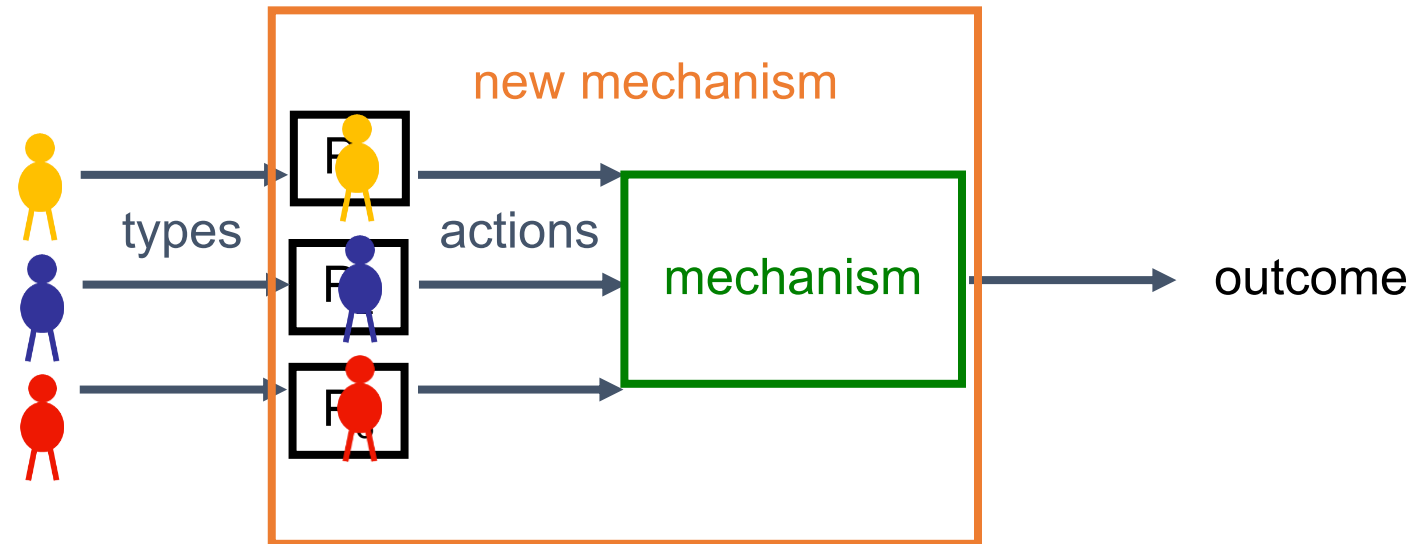
Melissa Dalis
 (Duke → Square → Uber → Mindstrong)



Michael Albert
 (Duke → U. Virginia (Darden School of Business))

Revelation Principle

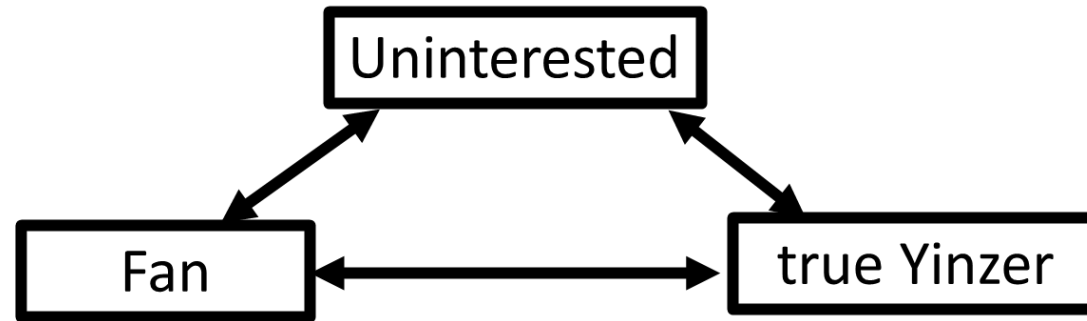
- *If any type can report any (other) type, then it is *without loss of generality* to consider IC mechanisms*



Automated mechanism design [C. & Sandholm UAI 2002 and subsequent work]

-- example

INPUT



- Three allocations: Great seat, Decent seat, No seat
- $v_U(G)=v_U(D)=v_U(N)=0$
- $v_F(G)=200, v_F(D)=100, v_F(N)=0$
- $v_Y(G)=500, v_Y(D)=200, v_Y(N)=0$

- *Probability distribution: .3U, .4F, .3Y*
- *Other details: objective (revenue), randomization allowed (yes), ...*

OUTPUT

- A mechanism:
- U gets N, pays 0
- F gets D, pays 50
- Y gets G, pays 300

Automated mechanism design example continued

Maximizing revenue in Steelers tickets example

```
maximize
0.3pi_1_1 + 0.4pi_2_1 + 0.3pi_3_1
subject to
p_t_1_o1 + p_t_1_o2 + p_t_1_o3 = 1
p_t_2_o1 + p_t_2_o2 + p_t_2_o3 = 1
p_t_3_o1 + p_t_3_o2 + p_t_3_o3 = 1
0p_t_1_o1 + 0p_t_1_o2 + 0p_t_1_o3 - pi_1_1 >= 0
200p_t_2_o1 + 100p_t_2_o2 + 0p_t_2_o3 - pi_2_1 >= 0
500p_t_3_o1 + 200p_t_3_o2 + 0p_t_3_o3 - pi_3_1 >= 0
0p_t_1_o1 + 0p_t_1_o2 + 0p_t_1_o3 - pi_1_1 - 0p_t_2_o1 - 0p_t_2_o2 -
0p_t_2_o3 +
pi_2_1 >= 0
0p_t_1_o1 + 0p_t_1_o2 + 0p_t_1_o3 - pi_1_1 - 0p_t_3_o1 - 0p_t_3_o2 -
0p_t_3_o3 +
pi_3_1 >= 0
200p_t_2_o1 + 100p_t_2_o2 + 0p_t_2_o3 - pi_2_1 - 200p_t_1_o1 -
100p_t_1_o2 - 0p_
t_1_o3 + pi_1_1 >= 0
200p_t_2_o1 + 100p_t_2_o2 + 0p_t_2_o3 - pi_2_1 - 200p_t_3_o1 -
100p_t_3_o2 - 0p_
t_3_o3 + pi_3_1 >= 0
500p_t_3_o1 + 200p_t_3_o2 + 0p_t_3_o3 - pi_3_1 - 500p_t_1_o1 -
200p_t_1_o2 - 0p_
t_1_o3 + pi_1_1 >= 0
500p_t_3_o1 + 200p_t_3_o2 + 0p_t_3_o3 - pi_3_1 - 500p_t_2_o1 -
200p_t_2_o2 - 0p_
t_2_o3 + pi_2_1 >= 0
bounds
p_t_1_o1 >= 0
p_t_1_o2 >= 0
p_t_1_o3 >= 0
-inf <= pi_1_1 <= +inf
p_t_2_o1 >= 0
p_t_2_o2 >= 0
p_t_2_o3 >= 0
-inf <= pi_2_1 <= +inf
p_t_3_o1 >= 0
p_t_3_o2 >= 0
p_t_3_o3 >= 0
-inf <= pi_3_1 <= +inf
end
```

```
CPLEX> dis sol var -
Variable Name          Solution Value
pi_2_1                 100.000000
pi_3_1                 400.000000
p_t_1_o3               1.000000
p_t_2_o2               1.000000
p_t_3_o1               1.000000
All other variables in the range 1-12 are 0.
```

Fan pays 100

Yinzer pays 400

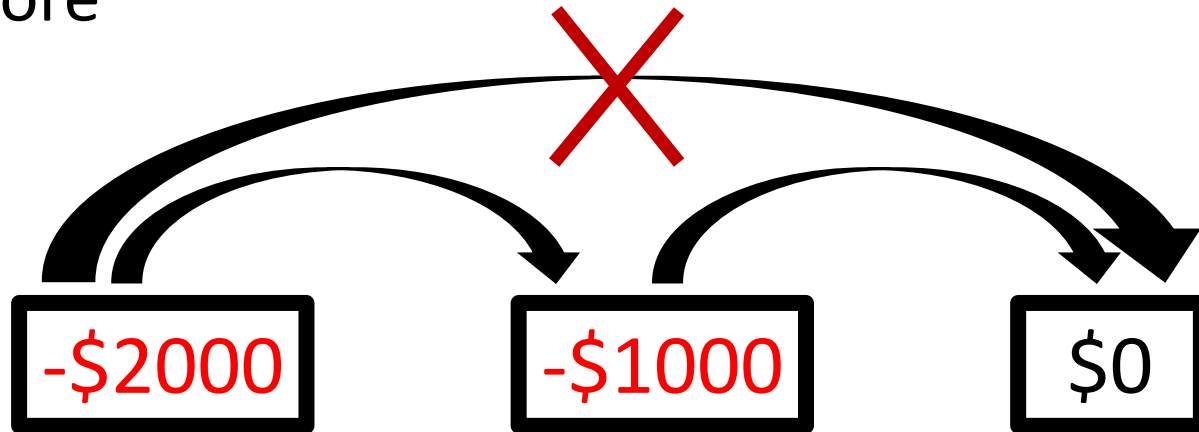
Yinzer gets
Great seat

Fan gets
Decent seat

Uninterested
gets No seat

Failure of the revelation principle with partial verification

- Suppose anyone can secretly borrow another \$1000 temporarily, but no more



- Goal: accept people who are (truly) at most \$1000 in debt
- Is it possible? Truthfully?

Automated mechanism design – results *when you know the choice function*



with Andrew Kephart
(AAMAS 2015)

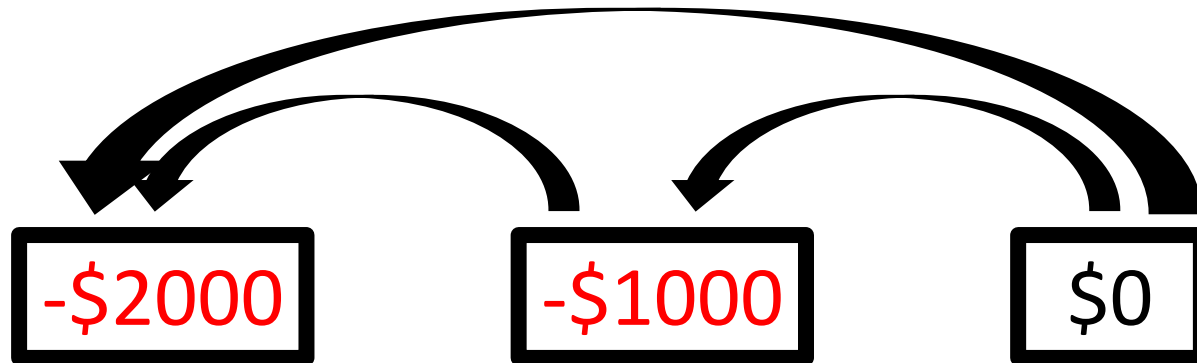
		Transfers (T)		No Transfers (NT)	
		<i>Two Outcomes (TO)</i>	<i>Injective SCF (FI)</i>	<i>Two Outcomes (TO)</i>	<i>Injective SCF (FI)</i>
Free Utilities (FU)	<i>Unrestricted Costs (U)</i>	NP-c	NP-c	NP-c	NP-c
	$\{0, \infty\}$ <i>Costs (ZI)</i>	NP-c	NP-c	NP-c	P
Targeted Utilities (TU)	<i>Unrestricted Costs (U)</i>	NP-c	P	NP-c	P
	$\{0, \infty\}$ <i>Costs (ZI)</i>	NP-c	P	NP-c	P

Non-bolded results are from:

Auletta, Penna, Persiano, Ventre. *Alternatives to truthfulness are hard to recognize*. AAMAS 2011

Revelation principle holds with transitivity

- Suppose you can only *overreport* your debt



- Goal: accept people who are (truly) at most \$1000 in debt
- Is it possible? Truthfully?
- How about: goal: accept people who are (truly) at *least* \$1000 in debt
- General conditions under which revelation principle still holds: in [Green & Laffont RES '86](#) and [Yu AAMAS '11](#) (partial verification), and [Kephart & C. EC'16 / ACM TEAC'21](#) (costly signaling)

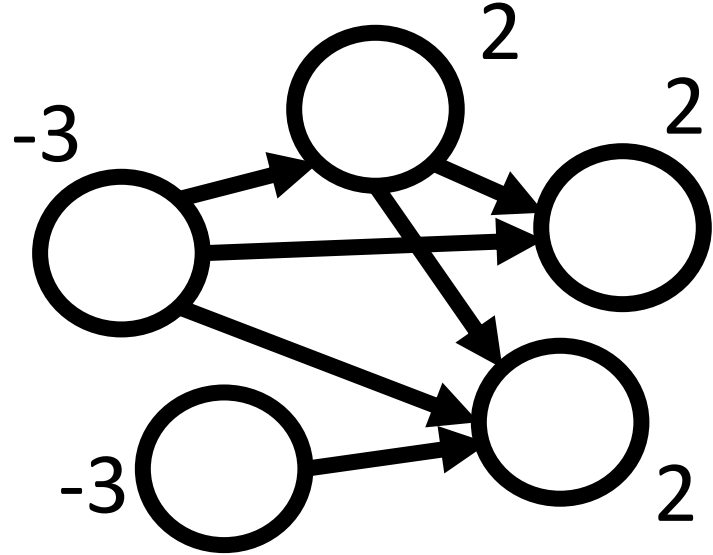


Andrew
Kephart

Optimization: reduction to min cut

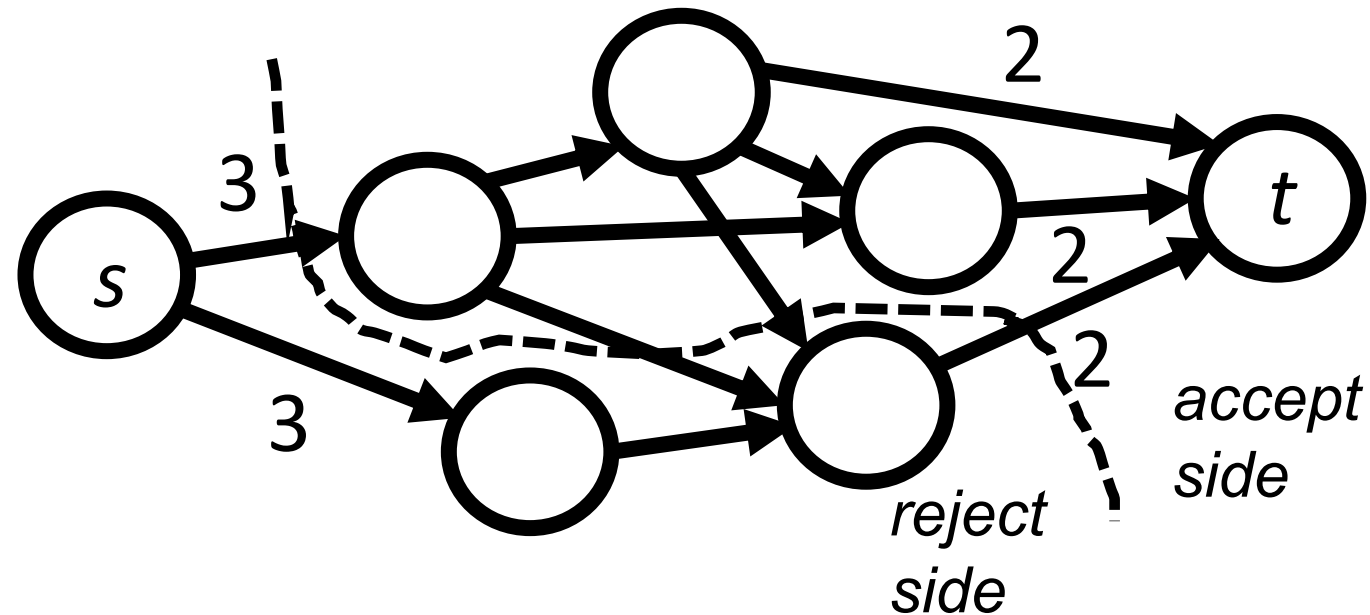
(when revelation principle holds)

types are vertices; edges imply ability to (cost-effectively) misreport

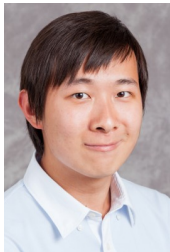


Values are $P(\text{type}) \cdot \text{value}(\text{type})$

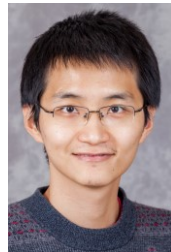
edges between types have capacity ∞



AAAI-21[a], with:



Hanrui Zhang



Yu Cheng

Can be generalized to more outcomes than accept/reject, **if** types have the same utility over them.

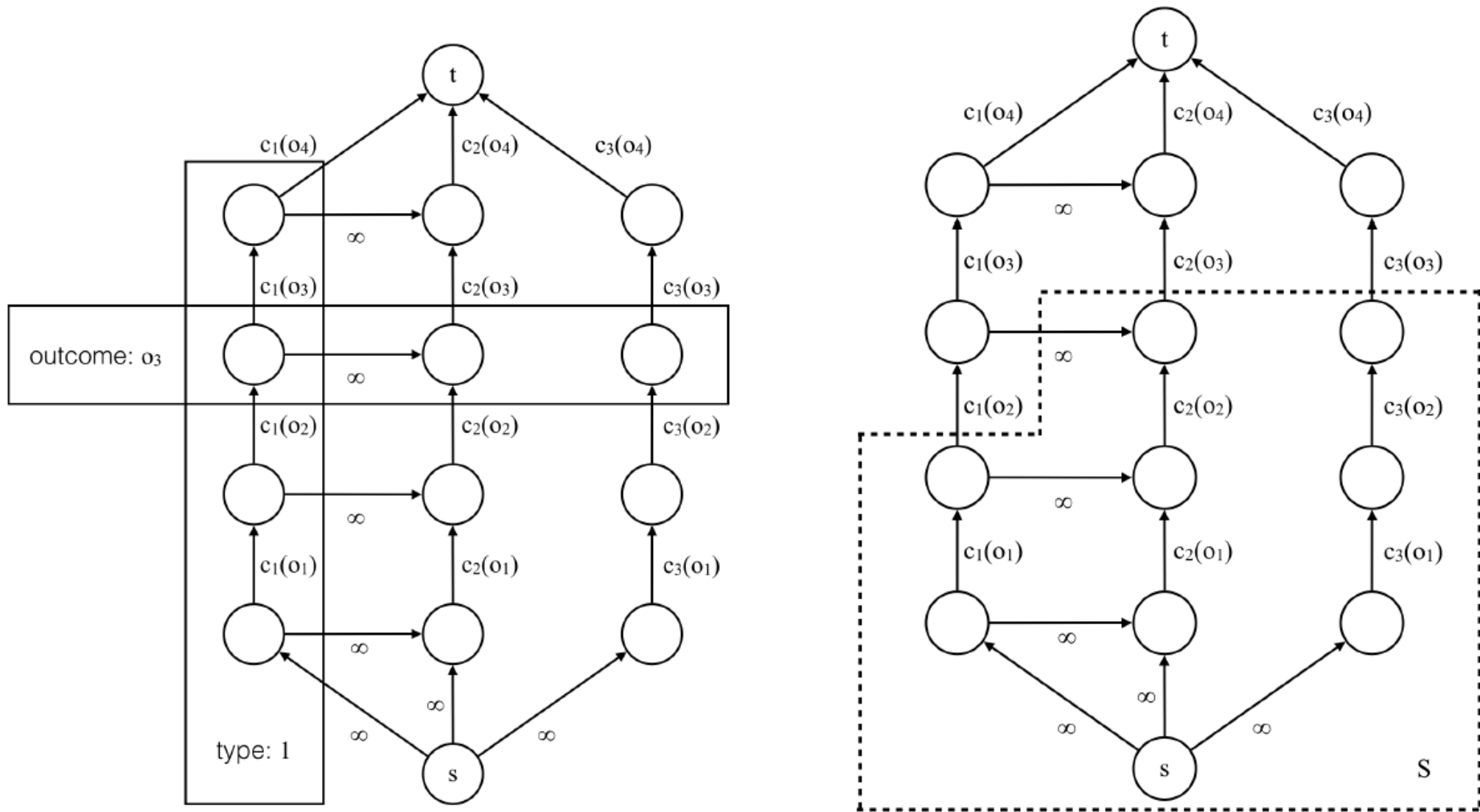
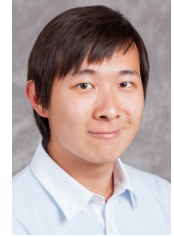


Figure 1: An example of the graph constructed in Algorithm 1. As highlighted in the left graph, each row corresponds to an outcome and each column corresponds to a type. The horizontal edges with infinite capacity correspond to the fact that type 2 can misreport as type 1. The right graph gives a possible s - t min-cut, which corresponds to a mechanism where $M(1) = o_2$, $M(2) = (o_3)$, and $M(3) = o_3$. The horizontal edges make sure that type 1 never gets a more desirable outcome than type 2, so type 2 never misreports. The cost of the mechanism M is equal to the value of the min-cut, which is $c_1(o_2) + c_2(o_3) + c_3(o_3)$.

Generalization

AAAI-21[b], with:



Hanrui Zhang

- considering IC classifiers imposes regularization
- whp for all IC classifiers f in 2^X simultaneously,

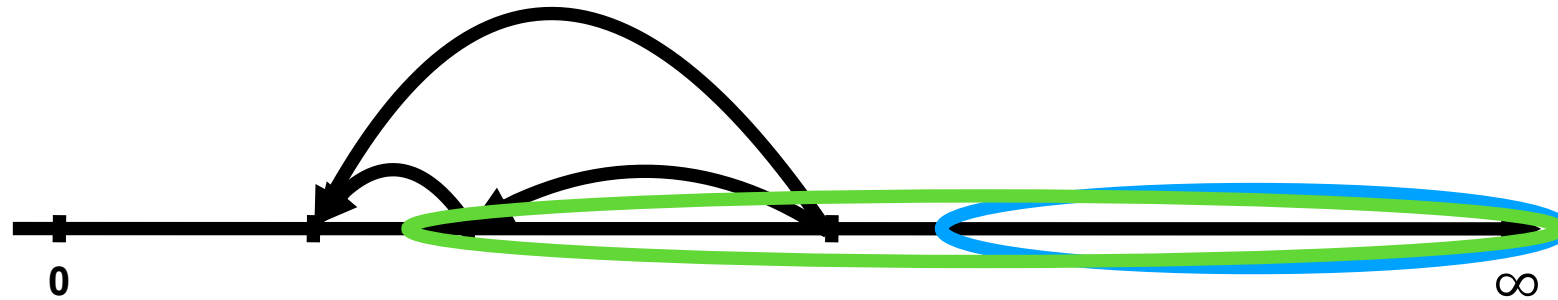
$$\hat{\ell}_D(f) = \ell_D(f) \leq \ell_S(f) + O\left(\sqrt{\frac{VC(X, \rightarrow)}{m}}\right)$$

- $VC(X, \rightarrow)$: intrinsic dimension of feature space & reporting structure

Intrinsic dimension

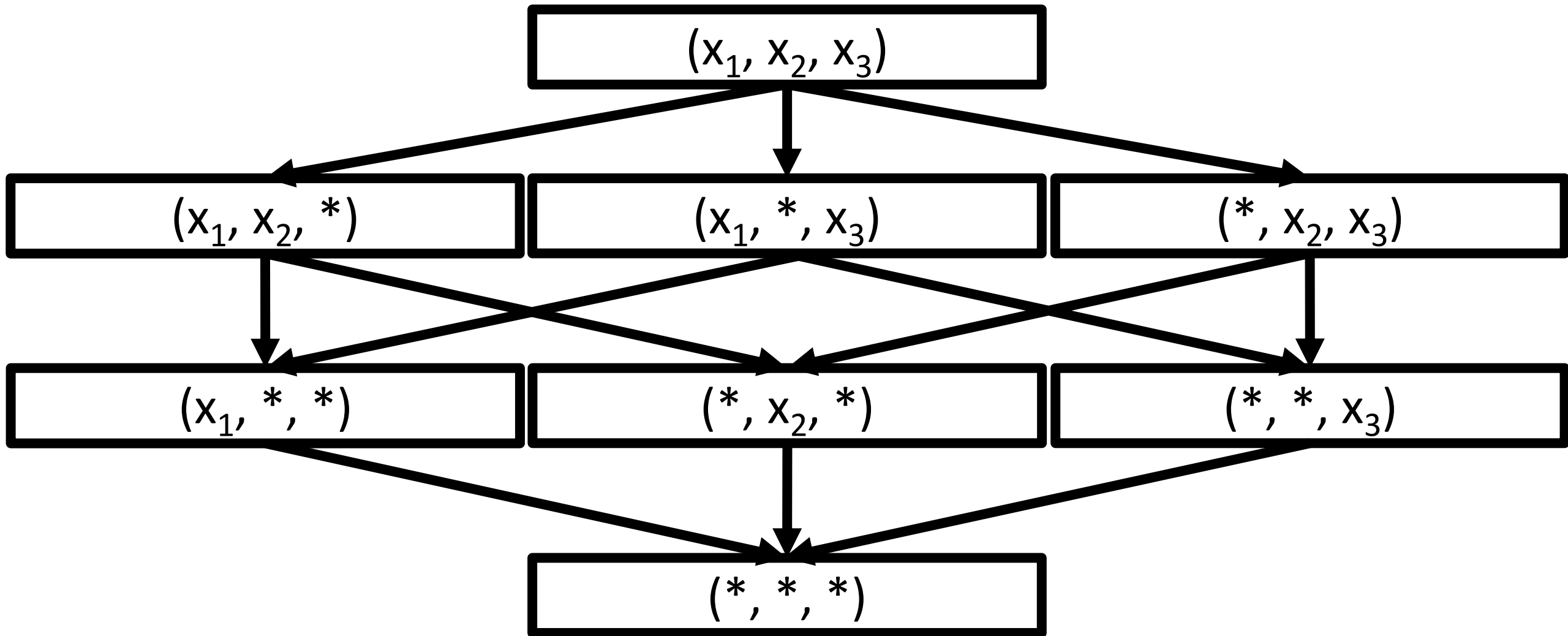
- $VC(X, \rightarrow)$: intrinsic dimension of feature space & reporting structure
 - for any $x, x' \in X$, x can reach x' if there exists a sequence $x = x_1, \dots, x_k = x'$ such that for all $1 \leq i < k$, $x_i \rightarrow x_{i+1}$
 - $VC(X, \rightarrow)$ is the cardinality of the largest $A \subseteq X$, such that for any $x_1, x_2 \in A$ where $x_1 \neq x_2$, x_1 cannot reach x_2
 - in other words, $VC(X, \rightarrow)$ is the width of the transitive closure of \rightarrow

Incentive-compatible classifiers



- $X = \mathbb{R}_+$, $\rightarrow = \geq$, $VC(X, \rightarrow) = 1$
- IC classifiers (e.g., blue and green) = thresholds
all IC classifiers generalize well
- ERM using efficient algorithm for Bayesian setting discussed earlier

Dropping feature values



Experimental results: dropping feature values

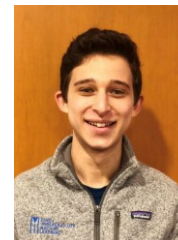
AAAI-21[c], with:



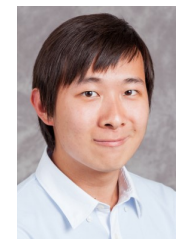
Anilesh K.
Krishnaswamy



Haoming Li



David Rein



Hanrui Zhang

Table 5: Our methods vs. the rest: mean classifier accuracy for $\epsilon = 0.2$, balanced datasets, all features

Classifier	Australia		Germany		Poland		Taiwan	
	Tru.	Str.	Tru.	Str.	Tru.	Str.	Tru.	Str.
HCFS(LR)	.795	.795	.625	.625	.678	.678	.648	.648
HCAPP(LR)	.777	.777	.617	.617	.658	.658	.638	.638
MINCUT	.496	.496	.499	.499	.499	.499	.499	.499
IC-LR	.798	.798	.654	.654	.607	.607	.588	.588
HCFS(LR) w/ disc.	.794	.794	.632	.632	.694	.694	.649	.649
HCAPP(LR) w/ disc.	.782	.782	.620	.620	.724	.724	.644	.644
MINCUT w/ disc.	.534	.534	.503	.503	.499	.499	.550	.550
IC-LR w/ disc.	.805	.805	.653	.653	.773	.773	.667	.667
IMP(LR)	.802	.701	.663	.523	.729	.507	.657	.501
IMP(LR) w/ disc.	.809	.723	.659	.554	.783	.503	.697	.501

Experimental results: dropping feature values (fewer features)

Table 3: Our methods vs. the rest: mean classifier accuracy for $\epsilon = 0.2$, balanced datasets, 4 features

Classifier	Australia		Germany		Poland		Taiwan	
	Tru.	Str.	Tru.	Str.	Tru.	Str.	Tru.	Str.
HC(LR)	.792	.792	.639	.639	.659	.659	.648	.648
MINCUT	.770	.770	.580	.580	.501	.501	.652	.652
IC-LR	.788	.788	.654	.654	.639	.639	.499	.499
IMP(LR)	.796	.791	.663	.580	.714	.660	.670	.618
R-F(LR)	.808	.545	.631	.508	.670	.511	.665	.590

Table 4: Our methods vs. the rest: mean classifier accuracy for $\epsilon = 0.2$, balanced datasets, 4 features (“w/ disc.” stands for “with discretization of features”)

Classifier	Australia		Germany		Poland		Taiwan	
	Tru.	Str.	Tru.	Str.	Tru.	Str.	Tru.	Str.
HC(LR) w/ disc.	.794	.794	.641	.641	.692	.692	.650	.650
MINCUT w/ disc.	.789	.789	.629	.629	.692	.692	.649	.649
IC-LR w/ disc.	.800	.800	.651	.651	.698	.698	.646	.646
IMP(LR) w/ disc.	.799	.762	.652	.577	.719	.631	.686	.541
R-F(LR) w/ disc.	.796	.542	.633	.516	.708	.522	.684	.587

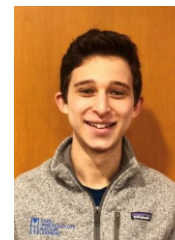
AAAI-21[c], with:



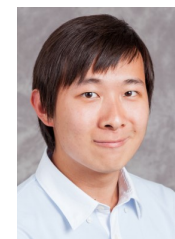
Anilesh K.
Krishnaswamy



Haoming Li



David Rein

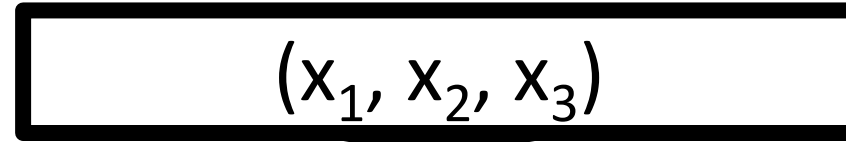


Hanrui Zhang

Hillclimbing and the hierarchy

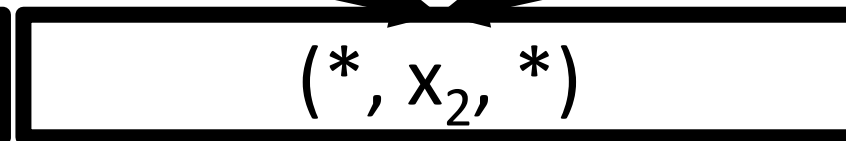
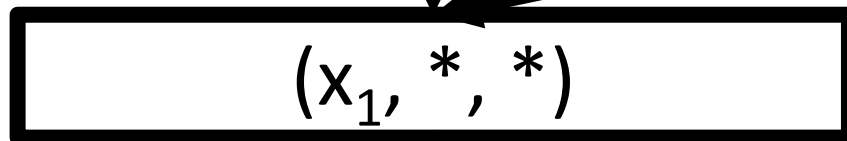
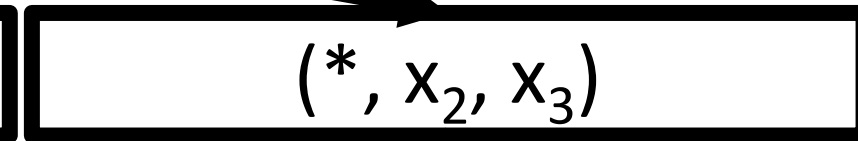
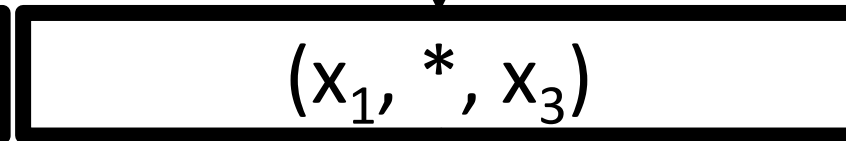
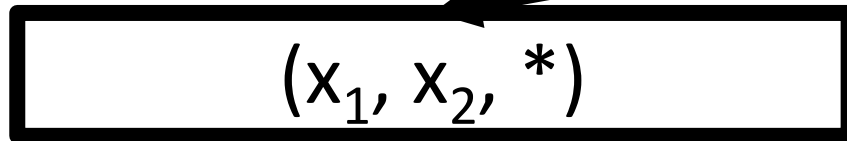
associate classifier
with each node in
the hierarchy

f_{123}



agent is accepted if it is
accepted by any one of the
classifiers it can access

f_{12*}



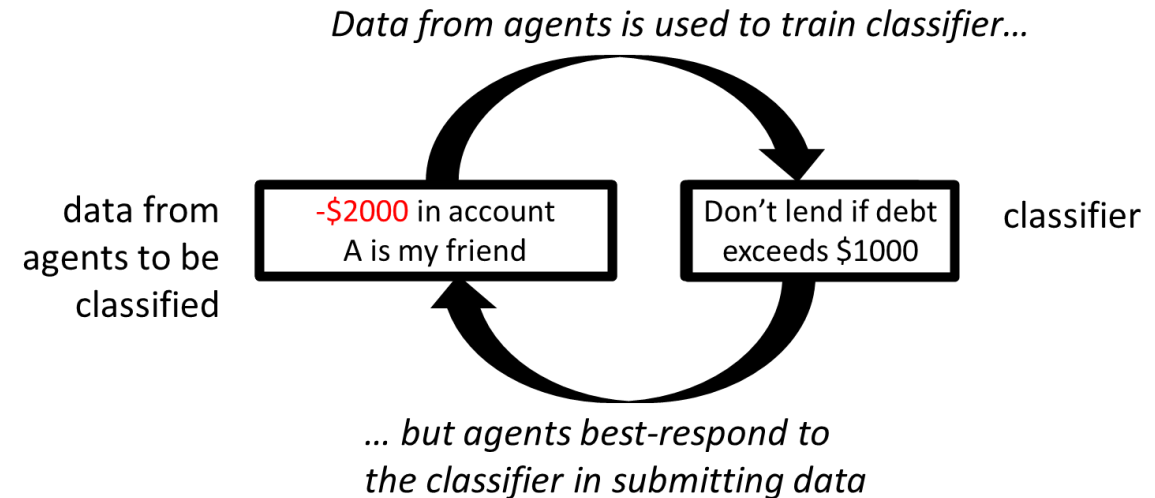
this is without loss of
generality



HillClimbing: repeatedly
retrain some node's classifier
taking into account all
examples that can access it
and are rejected elsewhere

Future research

- What if agents' effort can **change their type**? [see also Kleinberg and Raghavan 2019]
- Can we use standard ML methods **in a black-box way**?
- Truly **online** models without separate training stage on trusted data



THANK YOU FOR YOUR ATTENTION!